



SANIAH WIDURI, SH, LL.M

Transaction Experience

Transaction	Company
Merger & Acquisition	<p>Represented various clients having business in shopping mall development to acquire lands and malls in Indonesia.</p> <p>Represented various clients having business in logistics to acquire lands and warehouses.</p> <p>Represented a technology holding company for the acquisition process of an e-commerce company in Indonesia.</p> <p>Represented various companies for acquisition projects in their capacities as seller and purchaser respectively.</p>
World Trade Organization - Trade Remedies	<p><u>Anti-Dumping/Countervailing Duties</u></p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of uncoated wood-free paper from Indonesia to Korea.</p> <p>Assisted client as the Petitioner in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of uncoated writing and printing paper from Finland, India, Malaysia and Korea.</p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of coated-free sheet paper from Indonesia to the United States of America.</p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of certain coated paper from Indonesia to the United States of America.</p> <p>Assisted client as Respondent in Anti-Dumping proceeding in relation to Anti-Dumping Investigation on Import of Biaxially Oriented Polyethylene (BOPET) originated from the People's Republic of China, Thailand and India.</p> <p>Assisted client as Respondent in Anti-Dumping Interim Review proceeding on Import of Polyester Staple Fiber (PSF) originated from People's Republic of China.</p> <p>Assisted client as Respondent in Anti-Dumping Investigation and its sunset review proceeding in relation to the importation of Clear Float Glass (CFG) from Indonesia to Australia.</p>



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	<p>Assisted client as Respondent in Anti-Dumping proceeding in relation to the importation of Hot Rolled Coild of Other Alloy Steel (HRC) from Republic of China.</p> <p>Assisted client as Respondent in Anti-Dumping proceeding in relation to the importation of nylon film from China to Indonesia.</p> <p>Assisted client as Respondent in the Anti-Dumping proceeding in relation to importation of duplex board from South Korea to Indonesia.</p>
	<p><u>Safeguard</u></p> <p>Represented Chinese Industry for safeguard allegation at Indonesian Safeguard Committee (<i>Komite Pengamanan Perdagangan Indonesia/KPPI</i>) for export of Certain Dextrose Monohydrate from China to Indonesia.</p> <p>Represented Chinese Chamber of Commerce of Metals, Minerals & Chemicals Importers & Exporters (CCCMC) for safeguard allegation at KPPI for export of Ceramic Tile from China to Indonesia.</p> <p>Represented Indonesian paper industries in answering the evaluation questionnaires and assisting the client in verification process required by KPPI.</p> <p>Represented Chinese Industry for safeguard allegation at Indonesian Safeguard Committee (<i>Komite Pengamanan Perdagangan Indonesia/KPPI</i>) for export of Fabric/Textile to Indonesia.</p>
	<p><u>Tariffs Harmonization (Most Favoured Nation)</u></p> <p>Assisted local paper industry concerning tariff harmonization for coated printing and writing paper against Indonesian government.</p>
Labour and Employment	<p>Represented a company (subsidiary of Japanese conglomerate group for settlement of labour dispute in Batam).</p> <p>Represented a multinational electronic company for negotiation process concerning compensation settlement with its employees.</p> <p>Represented a subsidiary of Switzerland business group for negotiation process concerning compensation settlement with its employees.</p> <p>Assisted various companies in preparing employment agreements under Indonesian law.</p>



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	<p>Represented an IT services and consulting company for negotiation process with its employees.</p> <p>Represented a company in hospitality business in labour dispute with its ex-employee.</p>
Business Contract	<p>Represented and negotiated for Indonesian companies for negotiation process concerning procurement contracts with local and foreign suppliers.</p> <p>Acted and negotiated for Indonesian companies concerning distribution, agency and sales contracts with its customers.</p> <p>Assisted an Indonesian Airline Company regarding a contract to provide delivery fuel service in Kalimantan and Papua.</p>
Joint Venture	<p>Assisted in drafting and negotiating a Joint Venture Agreement and the incorporation of Joint Venture Company between an Indonesian Company and a Chinese Company in solar panel industry.</p> <p>Assisted in drafting and negotiating a Joint Venture Agreement of between an Indonesian Company, a US Company and a Chinese Company which have business in Activated Carbon.</p> <p>Assisted a Chinese Company to draft and negotiate a Joint Venture Agreement and set up a Joint Venture Company with an Indonesian Company in logistic business.</p> <p>Assisted an IT Services Company to have a joint venture with an Indonesian Transportation Company, including to set up a Joint Venture Company in transportation technology services.</p>
General Corporate Matters	<p>Acted for one of the biggest pulp and paper industries and its subsidiaries regarding general corporate legal matters.</p> <p>Represented and negotiated for several major Indonesian companies for negotiation process concerning IT software agreements with SAP.</p> <p>Acted for Indonesian clients for negotiation process concerning cooperation agreements with both local and foreign NGOs and government institutions.</p> <p>Acted for Indonesian clients for negotiation process concerning cooperation agreement in REDD (emission reduction) project in Kampar, Riau, Sumatra.</p> <p>Acted and negotiated for Indonesian clients for negotiation process concerning service agreements with various international environmental services providers.</p>



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	<p>Assisted in the establishment of a foreign direct investment company in Indonesia that conducts business in the form of Bonded Logistics Center activities/<i>Pusat Logistik Berikat</i> (PLB), Entrepreneurs in Bonded Logistics Centers/<i>Pengusaha Dalam Pusat Logistik Berikat</i> at PLB warehouses in Indonesia.</p> <p>Assisted in the establishment of a foreign direct investment company in consultancy of IT business focusing on cellular network test and analysis (walk and drive), and network optimization.</p> <p>Assisted an American IT company that runs communication APIs focusing on customer service, to comply with Indonesian laws regarding the Electronic System Organizer, and review its privacy notice.</p>
Inheritance Right	Assisted Indonesian conglomerates' family related estates in foreign countries by providing Affidavits to support their application of grant of probates in Singapore, BVI and HongKong.
Etc.	